



Queensland Futures Institute Partnership Policy

Partnership applications must be approved by the Queensland Futures Institute Chief Executive and may be deferred to the Queensland Futures Institute Board of Directors where deemed necessary by the CEO.

The Queensland Futures Institute may require an applicant to provide further information before deciding on partnership.

The Queensland Futures Institute may approve an applicant at a higher partnership category than applied, where deemed appropriate.

If an application is rejected (outright or at a partnership category), written reasons will be provided. An applicant can submit a brief written case for their application to be reconsidered if it is refused.

Partnership eligibility

Partnership with the Queensland Futures Institute is open to organisations having a significant stake in Queensland's future.

The Board has an absolute discretion to determine whether an applicant fits within a Partnership Category and currently exercises its discretion as follows:

- **Leader** level partnership is by **invitation only** and generally where the organisation's market capitalisation in Queensland (their stake in Queensland) exceeds \$100M.
- Organisations will be accepted at the **Core** level if their market capitalisation in Queensland (their stake in Queensland) is less than \$100M and greater than \$10M.
- Organisations will be accepted at the **Affiliate** level if their market capitalisation in Queensland (their stake in Queensland) is less than \$10M and greater than \$1M.
- **Start-up** Partners must have a market capitalisation below \$1m and gross income below \$200k p.a.
- **Honorary** Partners are by Board invitation.
- Exceptions to these rules exist where the Queensland Futures Institute requires an organisation to join at a higher level of partnership to ensure the appropriate level of engagement with the Queensland Futures Institute and the organisation's industry peers.

Partners shall be entitled to receive all benefits of partnership relevant to their Partnership Category as provided for in the Queensland Futures Institute's Partnership Policy and as otherwise determined by the Board or Chief Executive from time to time.

Partnership category upgrades and downgrades

Partners are requested to inform the Queensland Futures Institute of changes to market capitalisation that may impact partnership status.

The Queensland Futures Institute may request partnership upgrades to reflect growth since commencing partnership to ensure equitable access to partnership benefits.

Partners may request a partnership upgrade or downgrade to reflect changes in organisational activities/market capitalisation.

Partnership fees

Partnership fees for each partnership category shall be determined by the Board from time to time.

Standard partnership category fees:

- Core \$10,000 (plus GST)
- Affiliate \$2,500 (plus GST)
- Start-up \$250 (plus GST)

Payment of partnership fees - New Partners

An applicant for partnership is taken to be admitted as a partner upon the Board or Chief Executive (as delegated by the Board) approving the application and the applicant being entered onto the register of partners. In exercising its discretion to approve partners, the Board does not approve the application until partnership fees are received.

Each prospective partner is obliged to pay the stated partnership fee for their partnership category for a 12-month partnership period, unless exempted by the Chief Executive.

Partnership fees shall be paid in full by no later than 30 days from the date of the partnership fee invoice.

If partnership fees are not paid in full within 60 days or the agreed period from the date of partnership fee invoice, a new application for partnership must be submitted for review unless exempted by the Chief Executive.

Payment of partnership fees – Existing partners

Partnership renewal fees will be invoiced 30 days prior to the partnership fee period end date.

Partnership benefits will automatically roll over into the following year and, should partnership be subsequently cancelled without the renewal fees being paid, a pro rata fee will be incurred for services up to the date notice is received.

Once payment is overdue, all rights and privileges of partnership (including Queensland Futures Institute partner logo use) must cease as advised by the Queensland Futures Institute. Rights and privileges are to be reinstated upon payment of all arrears.

Partner details

Partner details will be recorded on an internal Queensland Futures Institute partner register. This includes:

- the full names and addresses of partners
- the date upon which the partners became partners
- the partnership category applicable to that partner
- the date upon which any partner ceased to be a partner.

Cessation of partnership

Partnership ceases if the partner:

- resigns as a partner by giving notice in writing (in which case they are not entitled to a refund or reimbursement of partnership fees whether pro rata or otherwise)
- fails to pay partnership fees within 90 days from the date of the partnership fee invoice or as designated by the Chief Executive or Board
- the partner is expelled (see 'Expulsion' below)

In the case of a body corporate, an order is made to wind-up or dissolve the partner or it is unable to pay its debts as and when they are payable

- the Board determines that the partner ceases to satisfy the relevant qualification criteria specified for partnership

Upon cessation or termination of partnership, partner details will be removed from the partner register.

Expulsion

The Board cannot expel a partner unless they:

- give the partner at least 30 days' written notice of their intention
- allow the partner to present reasons why the partner should not be expelled by submitting written reasons up to 1000 words or by oral submissions to the directors, in the specified time frame
- have a two thirds majority in favour of the expulsion.

Partners may be expelled if they:

- breach any provision of the Queensland Futures Institute's Policies
- engage in any conduct which, in the reasonable opinion of directors is unbecoming of a partner or prejudicial or adverse to the interests of the Queensland Futures Institute.

Table of Partner Benefits

Queensland Futures Institute Partner Levels and Benefits				
	Leader	Core	Affiliate	Start-up
Annual Partner Fee (Excluding GST)		\$10,000	\$2,500	\$250
	Invitation Only	Open Invitation	Open Invitation	Open Invitation
Standard Partner Benefits				
Recognition on website	Y	Y	Y	Y
Permission to use the QFI Partner logo	Y	Y	Y	Y
Discounted Partner rates for all QFI events	Y	Y	Y	Y
Invited to attend Partner-only briefing on research outcomes	Y	Y	Y	Y
Partner Level Defined Benefits				
Research				
Prioritise Annual Research Project/s to be undertaken by QFI	Y			
Invited to sit on Annual Research Project steering committee/s	Y			
Full access to all Annual Research Project report findings	Y			
Can initiate Collaborative Research Projects in accordance with QFI's Research Policy	Y			
Able to invest in Collaborative Research Projects	Y	Y	Y	
Policy				
Determine the QFI's policy strategy and agenda	Y			
Participation in policy committees and working groups	Y	Y	Y	Y
A Queensland Futures Council position	Y	By Invitation	By Invitation	By Invitation
Can be appointed as an officeholder on the Queensland Futures Council	Y			
Contribute to the annual Future State document of ideas and solutions	Y	By Invitation	By Invitation	By Invitation
Attendance at annual meeting with Premier & other political leaders	Y	By Invitation	By Invitation	By Invitation
Represent QFI at Quarterly meetings with Government leaders	Y	By Invitation	By Invitation	By Invitation
Corporate Partners - Partner level fee plus \$15,000 (plus GST) - Exclusive				
Partner level benefits, Plus:				
Logo recognition on QFI homepage	Y	Y	Y	Y
Logo recognition on research publications and papers	Y	Y	Y	Y
Logo recognition on event marketing material	Y	Y	Y	Y

Logo recognition on-screen at events	Y	Y	Y	Y
Recognised at each event by moderator	Y	Y	Y	Y
Complimentary table at the Queensland Futures Summit	Y	Y	Y	Y
Complimentary table at each Queensland Policy Leaders Series event	Y	Y	Y	Y
Two complimentary registrations to workshop events	Y	Y	Y	Y
Two complimentary invitations to QFI Boardroom events	Y	Y	Y	Y
Leadership team/Client event with QFI CEO	Y	Y	Y	Y